

**War, Moral Hazard and Ministerial Responsibility:  
England after the Glorious Revolution\***

by

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**Abstract:**  
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I re-examine North and Weingast's argument regarding credible commitment and sovereign debt in post-Revolution England. They argue that enhancing the credibility of the crown's debt contracts facilitated a higher volume of mutually beneficial financial trade between the crown, parliament and the monied interest. I argue that enhancing the crown's credibility would not have facilitated financial trade, except in the presence of an underlying moral hazard problem entailed in warfare. The central problem that the architects of the Revolution settlement had to solve, I argue, was not the king's frequent renegeing on financial commitments (a symptom), but the moral hazard that generated the kings' malfeasance (the underlying cause). The central element of the Revolution settlement was thus not better holding kings to their commitments, but better holding royal advisors to account for all consequences of the crown's policies—through what we now call ministerial responsibility.

## **War, Moral Hazard and Ministerial Responsibility: England after the Glorious Revolution**

The ideas that governments value the ability to make credible commitments, and that constitutions can confer this ability on them, have pervaded institutional economics, political economy and political science since the 1980s (e.g., Williamson 1983; North and Weingast 1989; Root 1989). Largely due to North and Weingast's (1989) seminal treatment, England after the Glorious Revolution is now the canonical example of a government enhancing its credibility via constitutional reform.

In this paper, I re-examine North and Weingast's argument regarding credible commitment and sovereign debt in post-Revolution England. They argue that enhancing the credibility of the crown's debt contracts led to a higher volume of mutually beneficial financial trade (in this case, involving loans and loan repayments) between the crown, parliament and the monied interest. I argue that enhancing the crown's credibility would not have facilitated financial trade, except in the presence of an underlying moral hazard problem entailed in warfare.

The Stuart kings financed their wars largely with other people's money (e.g., taxes and forced loans). If their wars went well, they repaid their debts out of the spoils of victory and pocketed the residual. Otherwise, they more often reneged. Thus, kings who could unilaterally launch wars faced a financial system that punished defeat too little and rewarded victory too richly. The Stuarts were accordingly too quick to make war—and too eager to gamble on resurrection, when wars went badly—at least from the perspective of their reluctant “insurers” (e.g., citizens giving forced loans).

The problem of royal moral hazard in warfare was not confined to England. Hoffman (2009, p. 24) notes that major European monarchs generally “overspent on the military” because they “did not bear the full costs of warfare” and “victory...won them glory, enhanced reputations, and resources [while] losses never cost them their throne, at least for the major powers and as long as they faced no civil war.”

The central problem that the architects of the Revolution settlement had to solve, I argue, was not the king’s frequent renegeing on financial commitments (a symptom), but the moral hazard generating the kings’ malfeasance (the underlying cause). The central solution was not better holding kings to their commitments, but better holding royal advisors to account for all consequences of the crown’s policies. Once parliament established a workable system to hold the king’s advisors accountable—what we now call the system of ministerial responsibility—the king was simultaneously denied over-insurance in defeat and over-compensation in victory.

Ministerial responsibility was instrumental in England’s future military success in two ways. First, the country made more prudent decisions about what conflicts to enter. Second, because the crown had essentially sold equity shares in the war business, a wider range of the talent and knowledge of England was brought to bear in any war undertaken. Thus, the English state was well-positioned to out-compete its competitors.

### **North and Weingast**

As part of a broader analysis, North and Weingast (1989) spell out the following story regarding sovereign debt. The Stuart kings recognized that renegeing on loan agreements worsened their reputations and made securing new loans harder. Yet, these reputational considerations did not prevent them from renegeing on debt contracts,

especially when they were financially strapped. In order to make future sovereign default more difficult, and to deter the multifarious tactics by which the Stuarts had trampled their subjects' rights in the process of raising revenue, the winners of the Revolution instituted a series of reforms that made it more difficult for the crown to renege on its commitments. Perhaps the most basic reform was the decision in 1693 to have parliament guarantee the repayment of loans, so that they became "national debts." As Dickson (1967:50) noted, "both Englishmen and foreigners were quick to realize that this change from merely royal security was extremely important." In more modern parlance, this reform introduced an additional "veto player," so that sovereign default was no longer a decision that the crown could make unilaterally. Combined with the creation of the Bank of England in 1694, and the extension of its privileges in 1697, the new debt-issuing procedures both increased the government's ability to borrow and lowered the interest rate it had to pay. The crown-in-parliament's new-found ability to borrow crucially enhanced its ability to win the long series of wars upon which it ventured.

At an abstract level, North and Weingast's argument has two steps. First, they argue that giving parliament a veto over default decisions enhanced the credibility of government debt. Second, they argue that enhanced credibility facilitated financial exchange.

Stasavage (2003, 2007) has amended the first step in the argument. He notes that merely endowing parliament with a veto over default decisions would not by itself have made debt repayments credible. For, if an anti-creditor majority emerged in parliament,

then it would be no bulwark against default.<sup>1</sup> He thus suspects—and shows—that interest rates on government debt fluctuated, depending on the balance of power in parliament between the pro-creditor Whigs and the anti-creditor Tories.

In the remainder of this paper, I focus on the second step in the argument. My interest lies in the logic of credible commitment; in the particulars of the English case; and in what general lessons we might draw from that case about how limits on government affect war-making capacity.<sup>2</sup>

### Leviathan's loans

Crawford (1987) has noted that it is “not optimal to structure a loan agreement so that default...will not occur under any foreseeable circumstance, because risk sharing is an important source of potential gain for both borrowers and lenders.” Elaborating on this basic insight, I argue that kings who *predictably* defaulted on their loans are best viewed as entering debt-plus-insurance contracts, rather than conventional debt contracts (henceforth, I take a debt contract to entail a negligible amount of insurance). A financial system based on debt-plus-insurance contracts need not be less efficient than one based on debt contracts. Thus, enhancing the king's credibility (forcing him to repay his loans) need not improve the polity's ability to finance wars.

Tomz (2007) provides a model that illustrates how a predictably defaulting king can continue to find new loans, even with rational financiers who observe his history of default. In Tomz's model, there are two states of the world that the king might face:

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<sup>1</sup> Stasavage's point is a specific example of a more general point in veto player theory: that multiplying veto points deters actions only to the extent that the occupants of those veto points have differing preferences (Cox and McCubbins 2001; Tsebelis 2002).

<sup>2</sup> I do not consider other criticisms of North and Weingast's thesis, such as those implicit or explicit in Brewer (1990), Wells and Wills (2000), or Sussman and Yafeh (2006), except for a limited discussion of O'Brien (2001, 2005).

tough times and good times. There are also three types of king. Lemon kings will not repay their loans in either state of the world. Fair-weather kings will repay their loans only in good times. Finally, stalwart kings will repay their loans even in tough times. Financiers who view the king as a lemon obviously will not provide any loans, because they do not believe those loans would be repaid. However, suppose a particular king is widely viewed as a fair-weather borrower; that the probability of the bad state arising is known; and that the realized state of the world is publicly observable. In this case, all financiers expect the king to default in bad times and they charge him an interest rate that includes a risk premium covering this expected default. As long as he lives up to expectations (reneging only in bad times), the king's reputation will not worsen when he reneges. Thus, he can continue borrowing at a constant interest rate.

When a king borrows in the fashion just described, he essentially buys insurance (against bad times) at the same time that he borrows. An additional wrinkle is that the king pays no up-front premium for the insurance. Instead, in good times he makes a combined payment of principal, interest and risk (insurance) premium, while in bad times he pays nothing.

The extant literature on early modern royal finance differs from the view I have just articulated and it is worth explaining the difference. Both Root (1989) and North and Weingast (1989) argue that kings who could more easily repudiate their debts should have faced either higher interest rates, poorer access to credit, or both. Thus, when institutions such as the *secrétaries du roi* or the Bank of England made royal default less likely, one should expect the crown to enjoy either lower interest rates, better access to

credit, or both—and both Root (1989) and North and Weingast (1989) provide evidence consistent with these expectations.

What this account lacks is an explanation of what happened to the king's lost insurance. Especially if the king agreed to create new institutions (Root 1989); but even if he had new institutions forced upon him (North and Weingast 1989); the king should have looked for a way to replace the insurance that he was foregoing, by committing to repay his debts in bad times as well as good. Was the king really better off in the new financial world? Was the new financial system really more efficient?

The last of these questions is central, as one of North and Weingast's (1989) most important claims is that England's financial revolution led directly to its success in warfare and hence its emergence as the world's preeminent power. But, if the Glorious Revolution merely removed the crown's ability to extract loans-cum-insurance, by constraining the king to repay his loans, would not the crown suffer a financial loss? Was this then merely a redistribution in favor of the monied interest, rather than an efficiency gain that allowed the combined crown-in-parliament to better finance war? Until the case of the lost insurance is resolved, whether the institutional reforms of limited government that North and Weingast (1989) stress improved financial efficiency will not be so clear.

### **Financing Leviathan's wars via voluntary transactions**

At this point, it will help to recall what sort of insurance the kings of England needed. The answer is that they needed war insurance. They were engaged frequently in wars and, especially when those wars went badly, their finances were strained.



To clarify the financial challenges of warfare, I adopt the standard “lottery model” from the literature on international relations (e.g., Fearon 1995; Powell 1999). In this approach, a war is characterized by three parameters:  $\pi$ , the value of the assets at stake;  $c$ , the cost of waging the war; and  $q$ , the probability of losing the war. For simplicity, I assume the assets at stake are not currently in the king’s possession. Thus, if the king wins the war (which I henceforth identify with the “good state” in Tomz’s model), his net gain is  $\pi - c$ , while if he loses (the “bad state”), his net gain is  $-c$ .

Let the king’s initial wealth, when the prospect of a war arises, be  $w$ . If he enters the war, the king may pay some of the costs from his initial wealth, financing the rest. For simplicity, I assume the king finances the entire cost of the war (e.g., because his wealth is illiquid) and consider two different financing options: debt-only; and debt-plus-insurance. I focus on royal transactions (backed by the crown alone), rather than national transactions (backed by the crown-in-parliament). Moreover, to avoid unnecessary clutter in the math, I assume the term of any financial contract matches the duration of the war: for example, the loan comes due just after the outcome of the war is realized.

My goal is to state conditions under which (a) the king will prefer debt-plus-insurance to debt-only contracts; and (b) enhancing the king’s credibility—so that he can induce financiers to accept debt-only contracts—will not improve the efficiency of the financial system. The first five conditions follow: (A1) the financiers are risk neutral; (A2) the king is risk-averse; (A3) the king initially has a fair-weather reputation that he values highly enough to deter him from reneging on a debt-plus-insurance contract after he has won the war;<sup>3</sup> (A4) the state of the world (defeat or victory) is publicly observable; and (A5) there is no moral hazard problem in the conduct of the war. The last of these

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<sup>3</sup> Formally,  $R_{\text{fair}} - R_{\text{lemon}} \geq c(1+i(q))$ , where the various terms are defined in the text below.

conditions means that the financier-insurers do not worry that the king might prosecute the war lazily or incompetently. Either they view him as strongly motivated and highly competent; or they can observe (and perhaps control) his war strategy.<sup>4</sup> Finally, assume that (A6) the king engages solely in voluntary financial transactions with his financiers, because the cost of extracting forced loans is prohibitive. Later, I return to the case in which the king can impose forced loans.

Given conditions A1-A6, let us first consider the case in which appropriate reforms have been instituted—such as requiring parliament to co-sign the loan—and the king can credibly enter into a debt-only contract. In such a contract, he borrows the costs of war,  $c$ , at an interest rate  $i_0$  (which can be thought of as the interest rate the king's wealthy subjects must pay). The risk-neutral financier's expected end-of-year payoff (i.e., his net increment to wealth) from the debt contract is  $ci_0$ . The king's expected utility at the end of the year will be  $qu[w-c(1+i_0)+R_{\text{fair}}] + (1-q)u[w+\pi-c(1+i_0)+R_{\text{fair}}]$ . Here, the term  $R_{\text{fair}}$  represents the value to the king of maintaining his fair-weather reputation. To simplify the discussion, I take this value as common knowledge and exogenously given.<sup>5</sup>

Now suppose the king enters into a debt-plus-insurance contract (for the amount  $c$ ) with interest rate  $i_1$ . The financier's end-of-year payoff from such a contract is as follows. If the king loses the war, the financier-insurer loses the loan amount,  $c$ . If the king wins the war, he will (given (A3)) then repay his loan, meaning the financier-insurer gains  $ci_1$ . All told, the financier's expected payoff is  $ci_1 - qc(1+i_1)$ .

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<sup>4</sup> In a more general model, the financiers would care about which war aims were pursued, and thus another form of moral hazard—one with strong echoes in the historical record—would arise.

<sup>5</sup> To endogenize this term would involve recognizing that it depends on the king's forecasts of what sorts of future war opportunities will come his way; and the value of having a reputation as a fair-weather rather than a lemon, when they do.

I assume the financier could get  $ci_0$ , by loaning to private individuals rather than to the king. Thus, since transactions must be voluntary, the king must offer an interest rate  $i_1$  such that  $ci_1 - qc(1+i_1) \geq ci_0$ , in order to induce the financier to enter into the debt-plus-insurance contract. The lowest interest rate the king can offer is thus  $i(q) = \frac{i_0 + q}{1 - q}$ .

Note that  $i' > 0$ : the larger the risk of his defeat, the higher the interest rate the king must pay.

Now consider the king's payoff. If he loses the war, then he will have wealth  $w + R_{\text{fair}}$ : he will have invested the loan,  $c$ , in a venture that returns nothing; he will not owe anything on his debt-plus-insurance contract in that case; and his reputation as a fair-weather will remain intact. If the king wins the war and then repays his loan, he will have wealth  $w + \pi - c(1+i(q)) + R_{\text{fair}}$ .<sup>6</sup> Thus, the king's expected end-of-year utility from a debt-plus-insurance contract is  $qu[w + R_{\text{fair}}] + (1-q)u[w + \pi - c(1+i(q)) + R_{\text{fair}}]$ .

Now we can ask whether the king is better off being more credible. He currently has a reputation as a fair-weather and can thus enter into a debt-plus-insurance contract at interest rate  $i(q)$ . His payoff under a (credible) debt-only contract at interest rate  $i_0$  would

be greater if and only if  $(1-q)(u[w + \pi - c(1+i_0) + R_{\text{fair}}] - u[w + \pi - c(1 + \frac{i_0 + q}{1 - q}) + R_{\text{fair}}]) >$

$q(u[w + R_{\text{fair}}] - u[w - c(1+i_0) + R_{\text{fair}}])$ . However, this condition is never satisfied.<sup>7</sup>

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<sup>6</sup> If he wins the war and then reneges on his loan, he will have wealth  $w + \pi + R_{\text{lemon}}$ . Assumption (A3), according to which  $R_{\text{fair}} - R_{\text{lemon}} \geq c(1+i(q))$ , ensures that the king prefers to pay back his loan (and maintain his reputation), rather than renege (and degrade his reputation); and also ensures that the financier is willing to enter the contract.

<sup>7</sup> Note first that the condition is not satisfied at  $q = 0$ , as both the LHS and RHS of the inequality evaluate to zero in this case. Next, note that the RHS of the inequality increases as  $q$  increases, at the constant positive rate  $u[w + R_{\text{fair}}] - u[w - c(1+i_0) + R_{\text{fair}}]$ . Finally, it can be shown that the LHS of the inequality *declines* as  $q$  increases—implying that the inequality cannot be satisfied for any value of  $q$ .

Thus, the king always prefers a debt-plus-insurance contract to a debt-only contract, even if he is equally able to commit to either. This makes sense because the king is risk averse. He is thus interested in buying insurance, in addition to borrowing (a specific example of Crawford's more general point cited at the outset of the section).

Is the overall financial system more efficient, when there are institutions that make the crown's debt-only contracts credible, than when such institutions do not exist? Were such institutions to exist, the crown would never enter debt-only contracts, as it prefers debt-plus-insurance contracts. The financial community would be indifferent—because the financier-insurer's payoff is identical, regardless of which contract he enters into with the sovereign. So, under conditions A1-A6, an innovation that enables the king to credibly commit to repaying his loans will change nothing. In particular, the overall financial system will become no more efficient; and the volume and nature of financial trades between the king and his various war financiers will not change.

### **Definitional and moral hazards**

Of course, the “credibility is worthless” conclusion just reached depends on two key assumptions: that everyone observes the state of the world (i.e., whether the king faces “tough times”—identified with defeat in war—or not); and that no moral hazard problems exist. But these conditions are implausible.

First, who decides if tough times have arisen? If the insured party, the king, has discretion in identifying when tough times exist (in which he collects on his insurance), then the insurers have a problem. Call this *definitional hazard*, to distinguish it from moral hazard.

Second, the king's prosecution of the war may be lazy or incompetent. In this case, a conventional problem of moral hazard arises, when it is difficult to monitor the king's conduct of the war.<sup>8</sup>

To see how definitional and moral hazards affect the value of credibility, first return to the world in which such hazards do not exist and note that, if the king is confined to voluntary transactions, he will not be able to finance some potentially profitable wars. The expected increment to national wealth from war is  $q(-c) + (1-q)(\pi-c) = (1-q)\pi - c$ . Thus, a national wealth-maximizing sovereign would go to war when the probability of defeat is sufficiently low:  $q < T \equiv \frac{\pi - c}{\pi}$ . However, the cost of securing voluntary debt-plus-insurance financing, reflected in the interest rate  $i(q)$ , is so high that the sovereign goes to war only when  $q < T_{d+i} \equiv \frac{\pi - c(1+i_0)}{\pi}$ .<sup>9</sup> Since  $T_{d+i} < T$ , profitable wars exist that the sovereign cannot finance, if he can only use voluntary debt-plus-insurance contracts.

Things are even worse if the king must rely on debt contracts. In this case, his war payoff,  $qu[w-c(1+i_0)+R_{fair}] + (1-q)u[w+\pi-c(1+i_0)+R_{fair}]$ , exceeds his no-war payoff,

$u[w+R_{fair}]$ , if and only if  $q < T_d \equiv \frac{u[w+\pi-c(1+i_0)+R_{fair}]-u[w+R_{fair}]}{u[w+\pi-c(1+i_0)+R_{fair}]-u[w-c(1+i_0)+R_{fair}]}$ . But

<sup>8</sup> See also footnote 4, regarding moral hazard due to disagreements over war aims.

<sup>9</sup> The king's payoff when he finances a war with a debt-plus-insurance contract is  $qu[w+R_{fair}] + (1-q)u[w+\pi-c(1+i(q))+R_{fair}]$ . The king's payoff if he does not enter the war at all is  $u[w+R_{fair}]$ , assuming that he has no profitable non-war investments available. Thus, a war financed by a debt-plus-insurance contract beats no war if and only if  $\pi \geq c(1+i(q))$  or, equivalently,  $q < \frac{\pi - c(1+i_0)}{\pi}$ . If the king has profitable non-war investments available, then he will be even less likely to go to war (i.e., the threshold below which  $q$  must lie will be even lower).

$T_d < T_{d+i}$ .<sup>10</sup> Intuitively, the monarch is even less willing to make war, when constrained to use a strictly less-preferred method of finance.

Now consider how these calculations change in the presence of definitional and moral hazards. The “war threshold” when wars must be financed by credible and voluntary debt does not change; it remains  $T_d$ . However, the interest rate in a voluntary debt-plus-insurance contract will increase to reflect the risks entailed by the definitional and moral hazards. Denoting the interest rate that reflects these additional risks by  $i^+(q) > i(q)$ , and the additional risk premium due to definitional and moral hazards by  $\Delta = i^+(q) - i(q) > 0$ , it can be shown that the “war threshold” when wars must be financed by voluntary debt-plus-insurance,  $T_{d+i}(\Delta)$ , declines strictly with  $\Delta$ .<sup>11</sup>

If  $\Delta$  becomes so high that  $c(1+i(q)+\Delta) > R_{\text{fair}} - R_{\text{lemon}}$ , then the king will face (an extreme form of) credit rationing. The financier will not be willing to enter a debt-plus-insurance contract at all, meaning that the king’s only option to finance his war is to make his debt credible. Short of this extreme, if  $\Delta$  becomes so high that  $T_{d+i}(\Delta)$  falls short of  $T_d$ , then credibility will still be valuable to the king, as it will allow him to finance additional wars.

All told, then, we reach the following conclusion. In the presence of severe enough definitional and moral hazards, (a) the crown will prefer voluntary debt to

<sup>10</sup> The interested reader can work through the math. Consider  $u[x] = x^\lambda$  for  $0 < \lambda < 1$  and let  $\lambda \rightarrow 1$ .

<sup>11</sup> The king’s payoff when he finances a war with a debt-plus-insurance contract is  $qu[w+R_{\text{fair}}] + (1-q)u[w+\pi-c(1+i(q)+\Delta)+R_{\text{fair}}]$ . The king’s payoff if he does not enter the war at all is  $u[w]$ , assuming that he has no profitable non-war investments available. Thus, a war financed by a debt-plus-insurance contract beats no war, in the presence of definitional and moral hazard, if and only if  $\pi \geq c(1+i(q)+\Delta)$  or,

equivalently,  $q < \frac{\pi - c(1+i_0) - c\Delta}{\pi - c\Delta} \equiv T_{d+i}(\Delta) < \frac{\pi - c(1+i_0)}{\pi} \equiv T_{d+i}$ . Note that  $T_{d+i}(0) = T_{d+i}$ ; and that,

given  $\pi > c\Delta$ ,  $\frac{\partial T_{d+i}(\Delta)}{\partial \Delta} = \frac{-c^2(1+i_0)}{(\pi - c\Delta)^2} < 0$ .

voluntary debt-plus-insurance contracts; and (b) innovations that permit credible debt-financing will allow the sovereign to engage in some nationally profitable wars that he would otherwise have to forego.

### **Financing Leviathan's wars via coercive transactions**

Having examined voluntary financial transactions, let us now consider a situation in which the king can force financiers to loan him money on terms that he dictates. In particular, suppose that the king can *costlessly* force the financier to accept a debt-plus-insurance contract with an interest rate  $i$  such that  $\pi - c(1+i) > 0$ . In this case, the king's payoff from going to war,  $qu[w+R_{\text{fair}}] + (1-q)u[w+\pi-c(1+i)+R_{\text{fair}}]$ , exceeds his payoff from not going to war,  $u[w+R_{\text{fair}}]$ , for any  $q < 1$ . That is, the king will go to war as long as he has any positive chance of winning.

A king who could finance his wars via coercive transactions of the kind just described would enter too many wars, with too little chance of victory, in the process bankrupting his financiers, or driving them to increasingly elaborate schemes of hiding their wealth. Such a king would find that raising new forced loans was increasingly costly and, if he persisted further, prohibitively costly. Thus, the king's own grasping might eventually result in his being constrained to make all his financial transactions voluntary.

### **The history of English war financing**

The models presented thus far deal with three different types of public financing: coercive royal; voluntary royal debt; and voluntary royal debt-plus-insurance. The models simplify, dealing only with the extremes of full repayment and complete default,

and only with the extremes of fully voluntary and completely coercive exchanges. Yet they suffice to illustrate some central issues plaguing early modern public finances in England: definitional and moral hazards.<sup>12</sup>

I suggest that English war financing in the 17<sup>th</sup> and early 18<sup>th</sup> centuries went through three stages that correspond roughly to the models presented above. First, public finances were royal and largely coercive. The Stuarts seized new revenues via forced loans and various tactics that amounted to new taxes. This gave them too great an incentive to go to war.<sup>13</sup> The polity as a whole suffered the consequences.

Second, the Glorious Revolution abruptly removed the sovereign's ability to extract forced loans and de facto taxes, making it clear that he would have to live with *voluntary* financial transactions. However, relying on voluntary debt-plus-insurance contracts backed only by the crown would, especially in the presence of definitional and moral hazards, leave the king unable to finance some profitable wars. Hence, the second period, in which public finances were royal and voluntary, was short-lived.

The king, constrained to engage in voluntary financial contracts, became eager to establish the credibility of government loans, so that he would not be restricted to short-term loans in anticipation of tax revenues. He thus agreed *inter alia* to the establishment of "national debt" in 1693 (guaranteed by the crown-in-parliament, rather than merely by the crown), the creation of the Bank of England in 1694, and the expansion of the Bank's

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<sup>12</sup> One could examine the case in which the king chooses, not between full repayment and complete default, but rather between full repayment and some (exogenous) partial default, without changing much. If the amount of default were endogenous (as surely it is in real negotiations), then the issue of precisely how much to default would be raised. But this would not affect the main lines of the argument.

<sup>13</sup> Had the Stuarts succeeded in establishing a secure absolute monarchy, they might then have internalized their subjects' wealth and accordingly chosen their wars more prudently. The moral hazard arose because rights to property were uncertain and contested and could be ameliorated either by deciding that the king owned everything or by firmly establishing private property rights.



rights in 1697 (cf. North and Weingast 1989; Root 1994; Broz 1998).<sup>14</sup> This led to a third stage, in which public finances were national and voluntary.

However, the emergence of national and voluntary public finances was not the end of the story. Establishing credible national debt contracts in 1693-97 meant that there was a new politics of debt repayment and these politics pushed the crown to take on parliament as equity partners in the war business.

### **The new politics of debt repayment**

National debt was funded—that is, backed by specific earmarked taxes. However, revenues from earmarked taxes quite regularly proved insufficient to pay off their associated debts. Thus, when national debt payments in excess of available funds came due, the question arose of whether and how to pay them.

Under the old financial regime, debt was royal and the king could *unilaterally* choose: to repudiate or re-schedule it; to pay it out of royal revenues; or to ask parliament for new taxes to pay it. Under the new financial regime, debt was national and could be repudiated or re-scheduled only if both the king and parliament agreed to do so. Although national debt could be *paid* by either side unilaterally, neither would have an incentive to do so. Rather, the two would bargain over how to divide the cost and their negotiations would inevitably turn on each side's anticipations of how much they stood to gain from victory and lose in defeat.

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<sup>14</sup> Parliament had first guaranteed government loans in the Third Dutch War of 1672-74 and it is worth noting that the infamous “Stop of the Exchequer in 1672 was only for unfunded (royal) debt. Charles II chose not to disrupt debt backed explicitly by parliament” (Quinn 2008, 9). Moreover, in 1682, “the House of Commons resolved that anyone who lent to the crown without parliamentary authority would be judged an enemy of parliament” (O’Brien 2005, 25). These earlier precedents notwithstanding, 1693 was a watershed in market expectations: henceforth, all long-term debt would be funded national debt.

In the new politics of debt repayment, the king and parliament each had to decide how much to contribute to retire or reschedule the nation's debts, out of the revenues they controlled. Neither could force the other to bear any specific share of costs. If each side decided to contribute nothing, the loan would be repudiated, the nation's ability to borrow in future damaged, and thus the nation's ability to win the current war (and future wars) damaged. In other words, in keeping with the increasingly accepted view of warfare as a matter of economic attrition, in which each side should seek to outspend the other over the long haul (Pincus 2009, pp. 388-89), honoring debt maintained or raised the probability of victory, while repudiating debt lowered it.

Because contemporaries recognized that the nation's reputation for credit-worthiness directly affected its probability of winning at war, each side's cost of repudiating or re-scheduling debt depended largely on how much it preferred winning rather than losing the current war. And this preference in turn depended on: (a) the total cost of losing and the share of that cost each side expected to bear; and (b) the total profit of winning and the share of that profit each side expected to enjoy.

In the English case, estimates of the cost of losing in the Nine Years' War were fairly balanced. Both William III and the Whigs understood that utter disaster awaited them, if they lost too badly to Louis XIV. The cost of losing was again fairly balanced (and large) during the War of Spanish Succession.

If the crown and parliament bargained over how to allocate the cost of debt repayment, knowing that greater repudiation would mean a higher chance of losing the war, and losing the war would be very painful, then we should expect them both to

contribute substantially to debt repayment.<sup>15</sup> If the crown were incapable of contributing its full share in cash, then parliament should have demanded a higher share of profits, to compensate it for shouldering a higher share of costs. Thus, bargaining over debt repayment after 1693 should have led to a continual search for ways to increase and make more credible parliament's share of war profits.

In other words, once the crown had been deprived of its traditional coercive financing techniques (1689); and had agreed to reforms that deprived it of the ability unilaterally to repudiate or re-schedule debt (1693); it should continually have needed to bring in equity partners to finance its wars. Because those partners were no fools, they would credit the crown's promises to share profits, only if they anticipated that the crown would not have means and motive to renege. Various constitutional reforms helped assure parliament that the crown would lack the means—e.g., the ban on standing armies and the new practice of keeping the crown on a short financial leash. Arguably the most important and direct constitutional reform that deprived the crown of the means of renegeing on its equity promises, however, was ministerial responsibility. Once ministerial responsibility was in place, the crown could not act except via ministers responsible to parliament; and thus could not take whatever actions might be useful in clawing back war profits reluctantly promised at an earlier date.

### **Ministerial responsibility<sup>16</sup>**

To explain the development of ministerial responsibility, note first that any attempt by parliament to buy a share of war profits with grants of taxation would be

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<sup>15</sup> This expectation would follow under a variety of assumptions about the precise bargaining protocol. For example, we would expect both sides to contribute substantially under the Nash bargaining solution, which can be approximated by alternating-offers protocols (cf. Muthoo 1999).

<sup>16</sup> This section relies on Roberts (1956, 1959).

fraught with peril. Once taxes had been granted, how could parliament ensure that the sovereign both declared his war profits honestly and paid parliamentary interests their agreed shares?<sup>17</sup> A group of parliamentarians could ensure themselves a share of war profits only if they could control (or sufficiently influence) the king's actions.

According to the dominant political analysis of the time, the key to controlling the crown's actions was holding those through whom he took those actions accountable: "the king...is not punishable or blameable by our Constitution, but the ministry is..." (Roberts 1959, 580). The great constitutional puzzle, with which parliamentarians had struggled throughout the 17<sup>th</sup> century, concerned how to create a workable system whereby parliament could hold the crown's advisors accountable.

To hold the king's advisors accountable for their advice involved three distinct but related problems. First, one had to know who the advisors were. Second, one had to know when they had given bad advice (i.e., advice that led to policies that parliament wished to alter or reverse). Third, one had to be able to reward and punish, should the need arise.

As regards *who* the king's advisors were, there was a substantial and intellectually organized push to make the Privy Council the responsible body. Had this Clarendonian view of the polity triumphed, we might today talk of conciliar responsibility, rather than ministerial responsibility. Moreover, the conciliar focus dominated throughout the settlement period (1689-1701) and was clearly embodied in clause 4 of the Act of Settlement of 1701. Yet, as Roberts (1959) explains, public discourse shifted rapidly in

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<sup>17</sup> The ancient battle cry of "grievances before supply" was simply a recognition that parliament's bargaining position would be very poor, once tax revenues had been granted, so MPs needed to get something tangible beforehand. Thus, "grievances before supply" was a poor tool with which to ensure that the king kept to any implicit deal regarding the division of future war profits, although it could be used on occasion to extract constitutional concessions.

the next few years, with repeated calls for the ministry (a term just then gaining wide currency) rather than the Privy Council to bear responsibility.

As regards *when* the king's advisors had given bad advice, a key issue was whether parliament needed explicit evidence that advisor X had rendered advice that led to policy Y; or whether it only needed implicit evidence. This in turn connected to the mode of punishment. The dominant viewpoint earlier in the 17<sup>th</sup> century was that parliament's primary weapon against evil councilors was impeachment. Impeachment, however, required legal proof of individual responsibility for bad advice. The new view, which developed rapidly in conjunction with the shift in focus from the Council to the Cabinet, was that parliament's main weapons would not be legal but political: parliament would seek to force bad ministers from office, by denying supply. This weapon was far more flexible and did not require any explicit proof of wrong-doing; parliament could mount attacks on individual ministers or on the ministry as a whole, simply because it disagreed with the policies they were pursuing.<sup>18</sup>

By the early 1700s, an embryonic form of ministerial responsibility had emerged. The crown's main advisors had been *defined* as the ministry; each of them was held responsible for anything done in their realm of competence, regardless of whether a trail of paper could be found linking them specifically to the objectionable acts; the cabinet as a whole was responsible for major policy decisions in any realm; and parliament stood ready to deny supply, in order to force a change of policies or ministers.<sup>19</sup>

In my view, ministerial responsibility made ministers the monopoly facilitators of trade between the crown and parliament; and this made it credible that the profits of war

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<sup>18</sup> Roberts (1956, 222) notes that the standard of evidence became "common fame."

<sup>19</sup> There were both logical and political tensions between individual ministerial responsibility and collective cabinet responsibility; and these were not resolved for over a century after.

could be shared. In order to serve their vital role as intermediaries, however, ministers had to be credible to both sides. Thus, the main threats to the emerging system involved the crown's and parliament's beliefs about ministers, as explained in the next two sections.

### **Ministerial responsibility from the crown's perspective**

When ministers bargained with the crown, the latter had to believe two things, in order to view the bargaining as necessary and worthwhile. First, the crown had to believe that supply could only be secured with the cabinet's help. Second, the crown had to believe that ministers could reliably deliver supply, at the price they demanded.

### **The ministry's monopoly**

If the king doubted that his current ministers were the monopoly suppliers of new expenditures and taxation, then he might pursue other means to secure supply. In particular, he might seek to assemble an ad hoc parliamentary majority for each major new grant, buying as many votes in parliament as needed to complete each new majority. Two elements of the settlement clearly aimed to prevent such royal influence in parliament: the ban on sovereign "interference" with parliamentary elections (in the Bill of Rights of 1689); and the ban on MPs accepting places of profit from the crown (in the Act of Settlement of 1701).<sup>20</sup>

Another important institutional innovation came shortly after, in 1706-07, when the House of Commons adopted two rules, one dictating that the House would not receive any petition, or proceed upon any motion, for a grant or charge upon the public revenue, unless recommended from the crown; and the other dictating that any such petitions or

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<sup>20</sup> The battles over royal interference with parliamentary elections and royal cultivation of place-men in parliament continued throughout the eighteenth century. See, e.g., Foord 1947; Kemp 1957.

motions must be considered in Committee of the Whole. Historical accounts of the first rule view it as solidifying the ministry's position vis-à-vis backbench MPs. Todd (1867 v. I, pp. 428-29) argues that the rule was brought in—first as a resolution (which had to be annually renewed) in 1706 and then as a standing order in 1713—to prevent private members from raiding unallocated funds. Brewer (1989, pp. 149-50) suggests that the new rule simply codified the ministry's success in securing control over financial legislation: in the 1690s, private members had often significantly altered the Treasury's course with counter-proposals; by the early 1700s, the ministry had secured a de facto monopoly on fiscal proposals; the new rule created a de jure monopoly.

However, the new rules can also be construed as bolstering the ministry's position vis-à-vis the crown. The first rule helped ensure—and make clear to all—that *ministers* would have monopoly proposal powers anent charges upon the public revenue.<sup>21</sup> It thus reflected and reinforced the new consensus that ministers were the king's primary advisors.

More importantly, the new rules prevented the king from seeking to split or end run his own ministers in parliament. No sovereign could (a) ask a friendly MP to propose a new expenditure and then (b) buy enough votes to pass it. Part (a) of such a strategy was blocked by the first rule. Part (b) was made more difficult by transferring the initial consideration to Committee of the Whole, which had been invented (under James I) precisely to insulate MPs from crown influence. In combination, then, the rules had the following consequence: *henceforth, the crown's only constitutional route to new expenditures granted by parliament lay through the ministry.*

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<sup>21</sup> Only ministers could convey “recommendations from the crown” to parliament. Later precedents extended the scope of the standing order, making it clear that only ministers could recommend new taxes.

There is no evidence that contemporaries viewed the new rule as bolstering the ministry's bargaining position with the crown. However, even if the relatively inactive Queen Anne did not seek to split or end run her ministers by having proxies make direct proposals to parliament, future monarchs might have, if given the opportunity. Certainly, chief executives in other countries and times have exploited similar constitutional loopholes with alacrity, allowing them to dominate the budgetary process. From that perspective, ensuring the ministry's monopoly on expenditure was crucial, even absent a current threat.

### **The ministry's credibility**

The ministry's ability to bargain with the sovereign would have suffered greatly, had they not been able to deliver on their promises. If the price for a new expenditure was to be a particular set of new policies—perhaps crucial for sharing out the profits of war—then the ministry had to be able to muster enough votes in parliament to deliver both the promised expenditure and the statutory authorization for the new policies.

The key innovation ensuring that the ministry could deliver on its promises was, of course, the political party. Very rapidly, Tories and Whigs organized for battle within parliament and the electorate. Indeed, between the Triennial Act (1694) and the Septennial Act (1715) lies the first period of recognizably modern party competition in world history.

### **Ministerial responsibility from parliament's perspective**

When ministers bargained with their supporters in parliament, the latter had to believe two things, in order to view the bargaining as necessary and worthwhile. First, supporters had to believe that grievances could be addressed, or some other benefit



secured, only with the cabinet's help. Second, supporters had to believe that ministers could reliably deliver promised benefits, at the price (in supply) they demanded.

### **The ministry's monopoly**

The ministry's monopoly on access to the crown—and hence its position as the only group who could effectively bargain with the crown for redress of grievances (or, more generally, changes of policy)—was ensured by parliament's determination to force the crown to dispense with secret and irresponsible advisors. Whether contemporaries recognized it or not, holding ministers responsible for all public acts necessarily meant that new coalitions within parliament could approach the king only through the existing ministry, or by replacing the current ministry. *Henceforth, the only constitutional route for parliamentarians to deal with the crown lay through the ministry.*

### **The ministry's credibility**

The ministry's ability to deliver on its promises to its parliamentary supporters depended on its ability to control all public acts. Here again political parties were the key. It was important that ministers were *commonly known* as the leaders of a *solid majority*, since that made their promises and threats—both to the crown and to their supporters in parliament—more credible. Moreover, by cultivating a party in parliament, ministers made themselves more trustworthy bargaining agents in parliament's view. When ministers first began seeking office from the crown by promising that they would extract supply from parliament, they were viewed with deep suspicion in parliament. It was only after they more clearly became leaders of parliamentary parties that they could seek supply without attracting such suspicion (Roberts 1956, p. 232).

## Ministerial responsibility and crown-parliament trade

The last three sections have explored how ministerial responsibility might have helped the crown metaphorically sell equity shares in the war business to parliament. However, note that ministerial responsibility would have been useful, not just in giving parliamentary interests a credible share of war profits, but also in giving them a credible share of all manner of policy benefits.

I have thus far taken a narrow view of what the most important policy benefits were—viz., war profits. But it is worth considering what happens to my argument if one takes a different view, in which the crown cedes control over *domestic* public policy in exchange for new tax revenues. This conception of what crown and parliament exchanged appears prominently in the previous literature (e.g., Schumpeter 1918; North 1981; Bates and Lien 1985; Levi 1988; Hoffman and Rosenthal 1997). Embracing it does not affect my analysis of the conditions under which credibility is valuable (only in the presence of definitional and moral hazards); my periodization of English public finances; my contention that enhancing the credibility of sovereign debt would, as an isolated reform, have put too much of the financial risk of war upon the crown; or my analysis of how ministerial responsibility created a credible broker for crown-parliament trade.

However, if one envisions parliament granting new taxes in exchange for control over *purely* domestic public policy, then one has difficulty in explaining the logic of events. In particular, suppose that, under the terms of the exchange, parliament cannot audit the expenditures and revenues of war but the king must finance his wars via voluntary transactions. In that case, the king will have no ability to coercively extract “war insurance,” will not have sold any equity shares, and will be restricted to credible

debt contracts. So, the full financial risk of war will fall on the crown, raising the question: why would a risk-averse king accept this situation?

From parliament's perspective, trading taxes for purely domestic policy control would not address the underlying problem of moral hazard in war, as parliamentarians would neither control the king's conduct of war nor be able to investigate how he spent the money they granted. Parliamentary interests under such an exchange would have no greater stake in the outcome of war than in the pre-reform era and, thus, no greater incentives to invent efficient new ways to wage war. Warfare would remain a "royal sport" (Galileo's characterization; cf. Hoffman 2009, p. 8), rather than the business of a fiscal-military state.

Thus, while a trade of taxes for purely domestic policy control could explain why the crown received more revenues, it would explain neither how the king dealt with the increased financial risk that he logically would bear, nor England's enhanced efficiency in war. Accordingly, one of the maintained assumptions of this essay is that the fiscal control parliament sought, in exchange for granting taxes, concerned not just domestic but also military expenditures.

## Evidence

If my argument—that ministerial responsibility enabled ministers to broker deals between crown and parliament, prominently including exchanges of taxation for "equity" in the war business—has merit, then two main predictions about post-Revolution fiscal affairs follow. First, the *amount* of taxes that parliament granted to the crown should have increased. Second, in return, parliament should have played a larger role in setting military budgets, determining key military personnel, and auditing military expenditures.

In addition, my account of government borrowing predicts two important features of post-Revolution debt: The credibility of government debt should have depended both on the partisan complexion of the ministry and on the probability of victory in war. The available evidence supports each of these predictions.

## Taxes

During the Restoration, notwithstanding the many improvements in tax *collection* (Roseveare 1991), tax *receipts* showed a shallow decline from 1665 to 1685, averaging £1.53 million. After the Glorious Revolution, tax receipts more than doubled the Restoration average by 1695 and tripled it by 1700 (O'Brien 1988, Table 2). The main reason for this increase was simply that parliament granted more new taxes, and more increases in existing taxes, than it had been willing to do before (O'Brien 1988).

The new tax revenues, moreover, underpinned all the new experiments in debt financing. Long-term national debt was funded, meaning that the revenue from specific taxes was dedicated to paying off principal and interest on specific loans. Short-term debt was routinely issued in anticipation of tax revenues. Thus, one might well argue that increasing the state's tax receipts was the essential first step of the financial revolution.

Indeed, there is a line of argument, in opposition to North and Weingast, that argues the logical and historical priority of taxes over loans. O'Brien (2001), for example, argues that the foundations of England's fiscal-military state were laid in the Civil War and the Restoration settlement, rather than the Revolution settlement. In particular, the key events were (1) a policy shift toward indirect taxation; and (2) an administrative revolution in the collection of indirect taxes. Once the path of indirect taxation had been embarked upon, O'Brien seems to argue, an upswing in tax revenues,

followed by innovations in debt financing, was merely a matter of time—perhaps delayed by the religious conflict between a Catholic monarch and his mostly Protestant subjects.

While taxes did underpin loans; and crucial reforms in levying and collecting indirect taxes did occur in the Restoration period; the fact remains that actual tax receipts showed no increase. The Revolution clearly sparked a new willingness by parliament to unleash the reformed Treasury's tax collecting prowess on the population at large, thereby producing a sharp increase in tax revenues.

The reason for parliament's newfound willingness to augment tax revenues was that post-Revolution reforms enabled the ministry (and hence its supporters in parliament) to secure a credible share of war profits. Because they (and their supporters) had a more secure share of the profits, ministers worked harder to raise the necessary financial support for wars.

### **Fiscal control of the military**

North and Weingast do not highlight how the Glorious Revolution enhanced parliament's fiscal control of the military. But here, too, the Revolution was a watershed. As Brewer (1989, 43) notes, "After the Glorious Revolution... parliament established control of military funding and determined both the size of the army and the nature of its military law."

Reflecting parliament's new influence, those seeking military and naval careers after the Revolution "needed to develop 'an interest' both with the crown and with powerful political patrons if they were to achieve promotion" (Brewer 1989, 45). Even the highest commands in the navy could become parliamentary footballs—witness the Whigs' strenuous reaction to "the replacement of Russell in his sea command... by the joint command of three other admirals of whom two... were the leaders of the Tory

faction in the navy” (Hill 1976, 57ff). In the army, “152 of the 374 colonels of regiments between 1714 and 1763 sat in the House of Commons” (Brewer 1989, 45).

On the expenditure side, parliament’s audits—prominently those conducted through a series of Commissions of Public Accounts—were in no way restricted to domestic affairs. As Brewer (1989, 137) notes, “The price MPs extracted for supporting the [Nine Years War, the first post-Revolution fight in which the reformed polity engaged,] was the opportunity to subject its operations to unparalleled surveillance.”

Parliament’s newfound influence over army budgets, careers and expenditures should have put war profits in the grasp of parliamentary interests, and indeed “the War of Spanish Succession produced a notable number of fortunes for soldiers, sailors, contractors and remittance men...” (Brewer 1989, 139). Such wartime profits certainly do not prove that an explicit agreement existed between the king and his ministers, whereby specific “war profits” (e.g., territorial acquisitions or trading rights) were earmarked as bait to snare parliamentary support, and then duly distributed. But, whether such an agreement was explicit or not, the practical consequence of parliament’s new budgetary control seems to have been that “war profits” *sensu lato* were distributed to a wide array of those with good parliamentary connections.

## Loans

In the newly emerging system of ministerial responsibility, it was no longer the king—or his secret and irresponsible advisors—who decided whether to default on (or restructure) government debt. The ministry would be held responsible for such an action by parliament and thus would demand the right to decide. Bond-holders should have begun to view the political complexion of the ministry—and hence the balance of power in parliament—as the key predictor of default and delay. Thus, my approach is consistent

with the finding that Tory strength in parliament correlated negatively with interest rates after the Revolution (Stasavage 2003, 2007).

In my model, a central element affecting any government's financial position was whether it had won or lost at war. Thus, my approach is consistent with the finding that interest rates on post-Revolution government debt were systematically higher during wartime than in peacetime (Stasavage 2007; Sussman and Yafeh 2006).<sup>22</sup>

Finally, my approach is also consistent with North and Weingast's (1989) argument that the government's enhanced credibility after the Revolution should have led *both* to a larger amount of debt *and* to a lower interest rate. Sussman and Yafeh (2006) have shown that the interest rates on English government debt did not match those on Dutch debt until the late 1720s and concluded that English credibility must not have been as sharply enhanced by the Revolution settlement as North and Weingast argue. What this argument ignores is that the risk premium the English government had to pay declined despite a sharp increase in its total indebtedness. Given that enhanced credibility should have both relaxed credit rationing and lowered interest rates, the evidence seems strong.

### **Parliament and the joint stock companies**

I have thus far talked of metaphorical shares in the war business but now it is time to consider the literal shares that the crown had issued since Elizabethan times and why those shares were not credible. The earliest joint stock companies in England mostly concerned war and trade. Some companies financed privateering expeditions against the

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<sup>22</sup> Of course, to reach this conclusion one must first relax one of the simplifying assumptions in my model—that which purges debt contracts entirely of insurance aspects. Real lenders recognize that they always face some risk of restructuring, even with credibility-enhancing mechanisms such as those instituted after the Revolution. Thus, assessments of the government's war prospects should have significantly influenced the market for post-Revolution debt.

Spanish and Portuguese, with Sir Francis Drake's voyage in 1587 merely being the most famous and successful of a much larger group. Other companies, such as the Senegal Adventurers (1588) or the East India Company (1599), obtained trading monopolies in particular regions and conducted private wars to secure their claims, when necessary. Other companies, such as the Massachusetts Bay Company (1628) or the Adventurers for Lands in Ireland (1642), were colonial enterprises whose entrepreneurs were expected to quell any local opposition. In the latter case, the company suppressed the Irish rebellion, confiscated the rebels' land, and doled it out to the share-holders according to their respective shares. Finally, several companies, such as the Mineral and Battery Works (1565), arose to provide material and services to the royal navy.

The creation of joint stock companies directly involved in war and trade meant that the crown could in principle share the profits of war with those companies' sometimes numerous share-holders. If those share-holders were also MPs, or allied to MPs, then the crown could quite literally sell equity shares in the war business to parliamentary interests.

However, royal moral hazard (under both Elizabeth and the Stuarts) threatened share-holders' profits persistently. The legal rights to all overseas commerce and territory were held by the crown and adjudicated in the crown's Admiralty Courts, not the common law courts. Thus, "those joint stock companies that...enjoyed temporary profits soon lost these profit sources through the assertion of the crown's sovereignty rights—either through raising customs charges or the revocation [or "renegotiation"] of their charters" (Jha 2008). Would-be war profiteers were evidently distressed by the king's depredations: MPs in the Long Parliament who held shares in one of the joint stock



companies of the day were substantially more likely to join the parliamentary side in the English Civil War (Jha 2008).

After the Glorious Revolution, using shares in joint stock companies to spread the profits of war became more viable. Just as parliament co-signed loans, so parliament could also “co-sign” companies’ charters. Sometimes this was de jure, as when the Hudson’s Bay Company obtained both a royal and a parliamentary charter (Scott 1910, p. 321). In other cases, a company arranged de facto parliamentary protection of its rights, by cultivating support in the Commons and Lords. In any event, a company’s claim on its profits became more secure, when (a) parliamentary approval was needed to “re-negotiate” its charter and (b) it enjoyed substantial parliamentary support.

If parliament could protect companies from state predation, one expects to find companies cultivating an interest in parliament, just as bond-holders and aspirants for high military office did. Consistent with this expectation, one finds that the “history of the major joint stock companies—the East India Company, the Royal Africa Company, the Bank of England and the South Sea Company—is a history of companies issuing new stock to accommodate new MPs in parliament” (Jha 2008, summarizing Scott 1912).

One might also note that roughly 125 new joint-stock companies began business in the period 1688-1695, this being by far the biggest jump in the number of joint-stock companies to that date. Where the capitalization of such companies represented 1.3% of national wealth in 1695, that figure had doubled by 1702 and doubled again by 1717 (Scott 1912, vol. I, p. 439).<sup>23</sup>

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<sup>23</sup> Most of this increase reflected securitization of the national debt, which itself was largely war debt (Quinn 2008).

## Conclusion

World history affords many episodes of governments accepting limits or having limits forced upon them (cf. Dincecco 2009). Some of these episodes amount to democratization, others merely to a change from one form of non-democracy to another.

The literatures on the democratic peace (e.g., Lake 1992; Reiter and Stam 1998) and on European state formation (e.g., North and Weingast 1989) suggest that greater limits—especially pertaining to how states finance war—should make them both more prudent in entering, and more powerful in prosecuting, wars. In this essay, I have reconsidered the case of England after the Glorious Revolution.

I argue that there were three pillars of England's vaunted new public finances: voluntary transactions; credible debt; and credible equity. The first pillar was erected by those elements of the settlement that established the rule of law and prevented the king from engaging in arbitrary confiscations of wealth. The second pillar (credible debt) was erected by having parliament co-sign government loans, creating national debt where merely royal debt had stood before; and by incorporating and strengthening the Bank of England. These two pillars have been previously highlighted by North and Weingast (1989). What I add to this account concerns the third pillar—credible equity.

Establishing some flexible way by which parliament could hold the crown's advisors accountable was essential to solving the fundamental problems that the English state faced. Parliament's negative powers—such as its ability to hold the crown to the rule of law and to veto requests for taxation—would not by themselves have greatly ameliorated the problems of definitional and moral hazard inherent in warfare. To solve those problems, parliament needed to know much more about the conduct of war and to reliably influence the state's future actions. Ministerial responsibility was the key

innovation that allowed parliamentary interests not simply to block royal initiatives but also to share control of the nation's ministers, who directly exercised executive powers.

Once the new system was in place, England became more successful at war largely because a much wider array of actors had substantial and credible stakes in the outcome, essentially possessing equity shares in the war business. Because of the broader distribution of credible stakes, wars were prosecuted more vigorously and competently.

One way to characterize what happened is to say that parliament exchanged taxes for a specific list of rights—fiscal control of the military, a veto over debt repudiation, a veto over charter renegotiation—pertinent to preventing the worst excesses of royal moral hazard. However, the crucial innovation underpinning all of these more specific rights was ministerial responsibility. That is, ministerial responsibility was the general and global solution for royal moral hazard; while the more specific fiscal rights that parliament gained were particular and local means to address its costliest manifestations.

### **Appendix: When does credibility enhance trade?**

A central theoretical purpose of this article is to clarify the conditions under which credible commitment enhances financial trade. In this appendix, I review and clarify my argument on that score.

The simplest model of how credible commitment enhances trade is a one-sided trust problem (or one-sided prisoner's dilemma). Some actor, A, must either give another actor, B, a good, or refrain from doing so. In the current story line, the good is some money (a loan). If A decides not to offer the loan, then the game ends and both players receive payoffs of zero. If A decides to offer the loan, then B decides whether to pay back the principal plus interest or not. In the one-shot version of the game, B has no incentive to pay back the loan and A knows it. Thus, A chooses not to offer the loan to begin with. There is no trade, even if gains from trade exist.

Credible commitment comes to the rescue in this model in a straightforward way. If B can credibly commit to pay back principal and interest at some agreed rate—e.g., by signing a contract that both parties believe can be enforced—then A and B can divide the gains from trade.

My story (based on Tomz 2007) differs from the model just sketched in three ways. First, there are two states of the world, tough times (defeat) and good times (victory), instead of just one state. Second, B's actions in prosecuting a war affect the probability of each state occurring. Third, there are multiple time periods.

In this more complex setting, B may be deterred from renegeing on loan repayments, by his recognition that such an action would reduce or eliminate his future ability to borrow from A. If both parties understand and observe precisely the states

under which B will (and will not) renege; and if these states are beyond B's influence or control; then A can trust B and efficient exchanges between the two are possible. In this case, enhancing B's credibility is useless.

However, if definitional or moral hazards exist, then trust erodes and some gains from trade cannot be captured. In this case, enhancing B's credibility once again becomes valuable. Thus, in the original model, credibility is always valuable, while in the more complex model, it is valuable only in the presence of definitional or moral hazard.

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